

Pricing & Packaging

Patrol Sight

HumanityAI'd — July 2026

CONFIDENTIAL — INDICATIVE PRICING, NOT A QUOTATION

1. Commercial model

Four components, structured to fit government and large-enterprise security budgets (a CAPEX-heavy option is available for authorities that prefer to own hardware outright):

1. **Software licence** — annual, per site, tiered by enrolled population and concurrent device count.
2. **Hardware** — AR glasses fleet, on-premises GPU server, charging and provisioning station.
3. **Services** — site and RF survey, installation, watchlist onboarding, training (one-off), plus annual support under an SLA tier.
4. **Integration** — connection into the authority's existing command-and-control or video-management platform, quoted per target system.

Pricing is set deliberately above commercial AR products and below fixed-camera safe-city programmes. Patrol Sight is mission-critical with a measured latency commitment, but it augments an existing camera estate rather than replacing it.

2. Software licence tiers

Tier	Enrolled population	Concurrent devices	Indicative annual licence
Patrol	up to 50,000	up to 10	USD 150,000
Operations	up to 250,000	up to 30	USD 260,000
Command	250,000+ / multi-site	30+ (multi-GPU scale-out)	USD 400,000+

Licence includes: software updates, the command console, watchlist management, analytics, audit and export capability, and Standard support.

Note on concurrent devices. The per-GPU device ceiling is measured during the pilot in the customer's own environment and the tier is confirmed against that measurement. We do not price against an unmeasured number, and where a fleet exceeds a single GPU's measured capacity the scale-out configuration is quoted as additional server capacity rather than sold as a licence upgrade.

3. Hardware (indicative)

Item	Unit price	Notes
AR glasses (RayNeo X3 Pro class)	USD 900–1,300 / unit	10% spare ratio recommended
On-premises GPU server (16–24 GB GPU)	USD 18,000–30,000	One per site. An 8 GB GPU is the measured reference minimum; larger cards buy fleet headroom
Charging / provisioning station	USD 3,500	Per equipment desk
Network uplift (APs, dedicated 5 GHz SSID)	Quoted per site survey	Frequently required — see the Deployment Guide; the wireless network determines officer-perceived latency more than the AI does

Example fleet: 20 glasses + 1 server + 1 station ≈ USD 45,000–60,000 CAPEX, excluding network uplift.

4. Implementation (one-off)

Package	Scope	Indicative
Pilot	1 site, 5–10 devices, RF survey, install, information-security and DPIA support, training, 6-week measured pilot	USD 45,000–70,000
Standard rollout	Site and RF survey, install, watchlist onboarding, officer and operator training, threshold calibration, handover to customer IT	USD 50,000–120,000
Command-and-control integration	Alert routing into an existing C2/VMS platform	Quoted per system (typically USD 25,000–60,000)
Managed operations (optional)	Enrolment services, threshold tuning reviews, accuracy reporting	Quoted per volume

5. Support & SLA tiers

Tier	Response	Coverage	Price
Standard (incl.)	Next business day	Remote diagnostics, software updates	Included in licence
Priority	4 business hours	+ spare-unit pool, quarterly accuracy and threshold review	+18% of licence / yr
Mission-critical	1 hour, 24/7	+ on-site SLA, named engineer, managed enrolment, monthly accuracy reporting	+25% of licence / yr

For air-gapped deployments, remote diagnostics are replaced by customer-mediated log export or on-site attendance; the SLA response targets are unchanged but the price reflects the on-site component.

6. Illustrative first-year total (single-site operations deployment)

Line	Amount (USD)
Operations-tier licence	260,000
20 glasses + server + station	~55,000
Standard rollout + training	80,000
Command-and-control integration (1 system)	40,000

Line	Amount (USD)
Priority support (18%)	~47,000
Indicative Year-1 total	~482,000
Recurring from Year 2 (licence + support)	~307,000 / yr

Network uplift, if the site survey requires it, is additional and quoted by the network provider or integrator.

7. Value framing

- **Closes the last fifty metres.** The authority has already paid for facial recognition on fixed cameras; Patrol Sight extends that investment to the officers who are actually in front of the subject, rather than duplicating it.
- **Clears procurement rather than fighting it.** On-premises processing satisfies UAE and Saudi biometric data-residency requirements by architecture, removing the blocker that stalls cloud recognition proposals.
- **Defensible by design.** Customer-owned watchlist, recorded lawful basis, mandatory human verification, complete audit trail — the governance evidence an oversight body will ask for, produced as a by-product of normal operation.
- **Neutral supply chain.** No dependence on cloud services and no exposure to the sanctions position of the largest surveillance vendors — material on internationally financed or partnered projects.
- **Measured commitments.** Latency, accuracy and device capacity are measured in the customer's own environment during the pilot, and the contracted figures are the measured ones.

8. What is not included

Stated so it is priced rather than assumed: wireless network provision and uplift; the authority's lawful basis, watchlist content and enforcement procedure; evidential body-worn video recording (Patrol Sight is a recognition system, not a body camera); third-party or national watchlist connectors (roadmap v1.5, quoted per engagement until then); and behaviour or anomaly analytics (roadmap v2.0).

All figures are indicative for planning and are not a quotation. Final pricing is set per site after a scoping call, RF site survey, and confirmation of the measured device capacity for the proposed fleet.